UNIVERSITY OF MARY WASHINGTON – PROGRAM CHANGE PROPOSAL
Electronically submit this completed form with attachments in one file to the Chair of the College Curriculum Committee.

**COLLEGE** (check one): | Arts and Sciences | Business | X Education
---|---|---|---

**Proposal Submitted By:** Nichole Phillips  
**Date Prepared:** February 25, 2015

**Department /Program:**

**Note:** for any program change entailing the addition any new courses, or revisions to existing courses, separate proposal for those course actions must also be submitted.

**PROPOSAL TO CHANGE EXISTING PROGRAM** (check no than one of the following)

| Revise requirements for existing **major** |   |
| Revise requirements for a concentration within an existing **major** |   |
| Revise requirements for an existing **degree program** | X |
| Revise requirements for existing **certificate program** |   |
| Revise requirements for existing **minor** |   |

**Implementation Date:** FALL semester, year: | Fall 2015

**REQUIRED ATTACHMENTS FOR CHANGES TO EXISTING PROGRAMS:**

1. **Rationale statement** (Why is this program change needed? What purposes will it serve?)
2. **Impact Statement** (Provide details about the Library, space, budget, technology, and impacts created by this program change. Supporting statements from the Library, IT Department, etc. evaluating the resource impact and feasibility of the program change are required.)
3. **Catalog Copy** (Provide the existing Catalog Description and the complete statement of the proposed new Catalog description that reflects the program changes)

**PROPOSAL TO CREATE NEW PROGRAM NOT REQUIRING STATE ACTION**

(check no more that one of the following)

| **New concentration** within existing major | Name: |
| **New minor** | Name: |
| New Major but NOT a new degree* | Name: |

*Use ONLY for interdisciplinary majors that will be grouped as part of the “Special Majors/General Liberal Arts and Sciences” degree (CIP Code 24.0101) or reported as a BLS degree (CIP Code 24.0199)

**Implementation Date (semester and year):**

**REQUIRED ATTACHMENTS FOR NEW PROGRAMS NOT REQUIRING STATE APPROVAL:**

1. **Rationale statement** (Why is this additional program needed? What purposes will it serve?)
2. **Impact Statement** (Provide details about the Library, space, budget, technology, and impacts created by this program change. Supporting statements from the Library, IT Department, etc. evaluating the resource impact and feasibility of adding the new program are required.)
3. **Catalog Copy** (Provide the complete Catalog Description for the proposed new program)

**Department Chair Approval:** Ken Machande  
**Date:** February 25, 2015

**CCC Chair Approval:** Nichole Phillips  
**Date:** February 25, 2015

**Dean Approval:** Lynne Richardson  
**Date:** February 25, 2015

**UCC Chair Approval:**  
**Date:**

**Provost Approval:**  
**Date:**
*Required only in cases of proposals for new concentrations, new minors, or new majors that do not involve a new degree*
Rationale
The College of Business is rewriting the admission requirements for the MBA program to be more precise. Some discretion for admissions seems to exist in this policy for undergraduate grades since the policy states that the “Successful applicants typically have . . .”. This proposal takes the subjectivity out of the applications process.

The College of Business is also renaming discipline-specific classes to more clearly communicate which classes belong to which business disciplines. We are changing the catalog entries to reflect the course prefix and number changes for courses listed as prerequisites for the MBA program.

Impact Statement
We have discussed these changes with both the registrar and our advisor and there will be no adverse impact.

Catalog Copy
1. Change to Admission Requirements
CURRENT Admission Requirements for the MBA Program (currently p. 41)
- Earned bachelor’s degree from a regionally accredited college or university.
- Successful applicants typically have a GPA of 3.0 or higher for undergraduate course work. We may calculate the GPA of your last 60 credit hours if your cumulative GPA is below a 3.0.
- Applicants must have a minimum GMAT score of 400 (or equivalent GRE scores).

PROPOSED Admission Requirements for the MBA Program
- Earned bachelor’s degree from a regionally accredited college or university.
- Minimum GMAT score of 400 (or equivalent GRE scores).
- \((\text{Undergraduate GPA} \times 200) + \text{GMAT score} \geq 1000\)

2. Course prefix and number changes for prerequisites
CURRENT
Prerequisite Courses (0-15 credits) -- All courses are 3 credits (currently p.43)
- LRSP 201 Accounting for Managers or BUAD 132 or equivalent
- LRSP 316 Quantitative Methods and Statistics Modules or MATH 200 or equivalent
- LRSP 306 Economics for Business (or ECON 201/202 or equivalent)
- LRSP 308 Management and Marketing Modules or (BUAD 300 or equivalent and BUAD 310 or equivalent)
- LRSP 344 Financial Management or BUAD 381 or equivalent
PROPOSED
Prerequisite Courses (0-15 credits) -- All courses are 3 credits
LRSP 201 Accounting for Managers or ACCT 102 or equivalent
LRSP 316 Quantitative Methods and Statistics Modules or MATH 200 or equivalent
ECON 201 Principles of Macroeconomics or equivalent
ECON 202 Principles of Microeconomics or equivalent
LRSP 308 Management and Marketing Modules or (MGMT 301 or equivalent and MKTG 201 or equivalent)
LRSP 344 Financial Management or FINC 301 or equivalent