UNIVERSITY OF MARY WASHINGTON – PROGRAM CHANGE PROPOSAL

Electronically submit this completed form with attachments to the Chair of the College Curriculum Committee.

<table>
<thead>
<tr>
<th>COLLEGE (check one):</th>
<th>Arts and Sciences</th>
<th>Business</th>
<th>Education</th>
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</thead>
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<tr>
<td>Proposal Submitted By: MBA Taskforce -Mukesh Srivastava (Chair), Alan Heffner and Dave Henderson (Members)</td>
<td>Date Prepared: October 12, 2012</td>
<td>Revised on January 10, 2012 as per senate minutes dated 11/30/2012</td>
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<tr>
<td>Department /Program:</td>
<td>College of Business/MBA</td>
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Note: for any program change entailing the addition any new courses, or revisions to existing courses, separate proposal for those course actions must also be submitted.

PROPOSAL TO CHANGE EXISTING PROGRAM (check one of the following)

- Revise requirements for existing major
- Revise requirements for a concentration within an existing major
- Revise requirements for an existing degree program
- Revise requirements for existing certificate program
- Revise requirements for existing minor

Implementation Date (semester and year): Fall 2013

REQUIRED ATTACHMENTS FOR CHANGES TO EXISTING PROGRAMS:

1. Rationale statement (Why is this program change needed? What purposes will it serve?)
2. Impact Statement (Provide details about the Library, space, budget, technology, and impacts created by this program change. Supporting statements from the Library, IT Department, etc. evaluating the resource impact and feasibility of the program change are required.)
3. Catalog Copy (Provide the existing Catalog Description and the complete statement of the proposed new Catalog description that reflects the program changes)

PROPOSAL TO CREATE PROGRAM NOT REQUIRING STATE ACTION (check one of the following)

- New concentration within existing major
- New minor
- New Major but NOT a new degree*

*Use ONLY for interdisciplinary majors that will be grouped as part of the "Special Majors/General Liberal Arts and Sciences" degree (CIP Code 24.0101) or reported as a BLS degree (CIP Code 24.0199)

Implementation Date (semester and year): 

REQUIRED ATTACHMENTS FOR NEW PROGRAMS NOT REQUIRING STATE APPROVAL:

1. Rationale statement (Why is this additional program needed? What purposes will it serve?)
2. Impact Statement (Provide details about the Library, space, budget, technology, and impacts created by this program change. Supporting statements from the Library, IT Department, etc. evaluating the resource impact and feasibility of adding the new program are required.)
3. Catalog Copy (Provide the complete Catalog Description for the proposed new program)

Department Chair Approval: Ken Machande Date: 1/25/13

CCC Chair Approval: Gail Brooks Date: 1/16/13

Dean Approval: Lynne Richardson Date: 2/1/13

UCC Chair Approval: Date: 

*Provost Approval: Date:

*Required only in cases of proposals for new concentrations, new minors, or new majors that do not involve a new degree

Program Change Proposal Cover Sheet (July 2012)
The MBA Taskforce proposes the following changes in requirements to the Management of Business Administration degree program.

1. Current description of the major and current major requirements

MBA Course Requirements (37-67 credits)

Foundation Courses (1-24 credits)
- ACCT 201 Accounting for Managers (3 credits)
- BPST 314 Business Legal Environment (3 credits)
- BPST 316 Statistics for Managers (3 credits)
- LRSP 306 Economics for Business (3 credits)
- LRSP 300 Management Process (3 credits)
- LRSP 331 Organizational Behavior (3 credits)
- LRSP 412 Marketing for Managers (3 credits)
- LRSP 433 Production/Operations Management (3 credits)

Core Courses (25 credits)
- LRSP 400 Introduction to the MBA Program (1 credit)
- MBUS 501A Organization Theory and Design (3 credits)
- MBUS 502 Financial Decision Making for Managers (3 credits)
- MBUS 523 Marketing Strategy (3 credits)
- MBUS 525 Visionary Leadership (3 credits)
- MBUS 529 Quantitative Business Modeling (3 credits)
- MBUS 548 Managerial Economics (3 credits)
- MBUS 595 Strategic Management (3 credits)
- MMIS 500 Management Information Systems (3 credits)

Elective Courses (12 credit hours)
- ACCT 560 Auditing (3 credits)
- ACCT 561 Advanced Accounting (3 credits)
- ACCT 562 Income Tax Procedure (3 credits)
- ACCT 563 Corporation and Partnership Tax (3 credits)
- ACCT 564 Accounting Information Systems (3 credits)
- ACCT 565 Governmental and Nonprofit Accounting (3 credits)
- MBUS 512 Organizational Research and Assessment (3 credits)
- MBUS 516 Project Management (3 credits)
- MBUS 517 Organizational Behavior (3 credits)
- MBUS 521 Human Resource Management and Development (3 credits)
- MBUS 524 Learning Organizations and Knowledge Management (3 credits)
- MBUS 526 Organizational Change and Transformation (3 credits)
- MBUS 527 Legal and Regulatory Environment of Public Administration (3 credits)
- MBUS 528 Personnel Admin in the Public Sector (3 credits)
- MBUS 531 Designing, Implementing, and Evaluating Training Programs (3 credits)
- MBUS 532 Federal Procurement Policy and Practices (3 credits)
- MBUS 533 Contact Performance & Evaluation (3 credits)
- MBUS 534 Pricing Contracts (3 credits)
- MBUS 535 Negotiation and Persuasion (3 credits)
- MBUS 537 Contracting for Managers (3 credits)
- MBUS 539 Project Evaluation (3 credits)
- MBUS 542 Intergovernmental Relations (3 credits)
- MBUS 546 Risk Management for Project Managers (3 credits)
- MBUS 547 Quality Management for Projects (3 credits)
- MBUS 550 Computer-Based Decision Support Systems (3 credits)
- MBUS 554 Management Risk Analysis with Computer Simulations (3 credits)
- MBUS 555 Knowledge Management Systems (3 credits)
- MBUS 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies (3 credits)
- MBUS 566 The U.S. Health Care System (3 credits)
MBUS 567 Health Care Economics (3 credits)
MBUS 568 Health Care Accounting and Financial Management (3 credits)
MBUS 569 Health Care Policy and Legislation (3 credits)
MMIS 505 Information Systems Analysis and Design (3 credits)
MMIS 510 Information Security Management (3 credits)
MMIS 515 Information Technology Project Management (3 credits)
MMIS 531 Managing and Leading the Information Technology Workforce (3 credits)
MMIS 532 Enterprise Information Systems (3 credits)
MMIS 533 Management of Information Technology Outsourcing
MMIS 534 Business Database Systems (3 credits)
MMIS 535 Strategic Management of Information Systems and Innovation (3 credits)
MMIS 540 Computer Information Security (3 credits)
MMIS 541 Network Security and Cryptography (3 credits)
MMIS 542 Security Policy, Planning, and Assurance (3 credits)
MMIS 543 Computer Forensics (3 credits)
MMIS 544 Ethical Hacking and Malware Analysis (3 credits)
MMIS 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies (3 credits)

2. PROPOSED CHANGES TO THE MBA (changes in bold)

Requirements for the MBA program (33 to 48 credits)

Prerequisite Courses (0-15 credits)

LRSP 201 Accounting for Managers (3 credits) or BUAD 132 or equivalent
LRSP 316 Quantitative Methods and Statistics Modules (3 credits) or MATH 200 or equivalent
LRSP 344 Financial Management or BUAD 381 or equivalent

LRSP 308 Management and Marketing Modules or (BUAD 300 or equivalent and BUAD 310 or equivalent)
LRSP 306 Economics for Business or Econ 201/202 or equivalent

Any or all of the prerequisite courses may be waived, based on previous course work or professional certifications. Final determination of a waiver is made by the faculty advisor.

Note: Students may complete a maximum of 9 credits in graduate-level courses (including a maximum of 6 graduate transfer credits) prior to completion of all required prerequisite credit. These graduate-level courses include MBUS 516, MBUS 517, MBUS 524, MBUS 526, MBUS 537, MBUS 558, MMIS 500, MMIS 531, MMIS 532, MMIS 540, MMIS 555 and MMIS 570.

Any student who earns a grade below C in one of the prerequisite courses above taken at the University must retake the course and earn a C or higher.

Twenty-four (24) credits of Required Core courses

MBUS 502 Financial Management (3 credits) – Prerequisite LRSP 344 or BUAD 381 or equivalent and MBUS 501B
MBUS 525 Leadership and Organizational Behavior (3 credits) – Prerequisite LRSP 308 or BUAD 300 or equivalent
MMIS 500 Management Information Systems (3 credits)
MBUS 548 Managerial Economics (3 credits) – Prerequisite LRSP 306 Economics for Business or Econ 201/202 or equivalent
MBUS 523 Marketing Strategy (3 credits) – Prerequisite LRSP 308 or BUAD 310 or equivalent
MBUS 549 Quantitative Supply Chain Management (3 credits) – Prerequisite LRSP 316 or MATH 200 or equivalent
MBUS 559 Accounting for Decision Making and Control (3 credits) - Prerequisite LRSP 201 or BUAD 132 or equivalent
MBUS 595 Integrative Capstone Strategy (3 credits) – Must be taken in the final semester of the MBA program

Nine (9) credits of Professional Enhancement courses

General Management, Organization and Human Resource Development

MBUS 516 Project Management (3 credits)
MBUS 526 Organizational Change and Transformation (3 credits)
MBUS 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies (3 credits)
MBUS 517 Organizational Behavior (3 credits)
MBUS 524 Learning Organizations and Knowledge Management (3 credits)

Information Assurance and Security
- MMIS 540 Computer Information Security (3 credits)
- MMIS 541 Network Security and Cryptography (3 credits) - Prerequisite MMIS 540 or equivalent
- MMIS 542 Security Policy, Planning, and Assurance (3 credits) – Prerequisite MMIS 540 or equivalent
- MMIS 543 Computer Forensics (3 credits) - Prerequisite MMIS 540 or equivalent

Information Systems Management
- MMIS 555 Knowledge Management Systems (3 credits)
- MMIS 531 Managing and Leading the Information Technology Workforce (3 credits)
- MMIS 532 Enterprise Information Systems (3 credits)
- MMIS 570 Special Topics in IS (3 credits)

Project Management
- MBUS 516 Project Management (3 credits) -
- MBUS 526 Organizational Change and Transformation (3 credits)
- MBUS 537 Contracting for Managers (3 credits)
- MBUS 539 Project Evaluation (3 credits) – Prerequisite MBUS 516
- MBUS 546 Risk Management for Project Managers (3 credits) – Prerequisite MBUS 516

1. **RATIONALE STATEMENT**

   Due to the BOV’s mandate to seek AACSB accreditation of the COB programs, the proposed MBA program has been revised to be more efficient with lesser number of credit hours (33 for business majors and 48 for non-business majors) as compared to the current program.

2. **IMPACT STATEMENT**

   The new MBA program will not create any additional impact on library, space, budget and technology.

To take effect: Fall 2013