OFFICE OF ACADEMIC AND CAREER SERVICES

Spring 2014 Career Day

Thursday, March 20, 2014
UMW Fredericksburg Campus
3:00 – 6:00 p.m.
HOW TO MAKE UMW Career Day WORK FOR YOU

If there is one word for you to remember during Career Day, it is TALK, TALK, TALK! Take the initiative and interact with the employer representatives. Remember, these people have come to the University of Mary Washington to talk to you! Listed below are some key tips for you to consider, as well as some sample questions for you to ask.

During Career Day:

- Be conscious of the employer’s time, especially if there is a line behind you.
- Do not be too distracted by the employers’ give-aways. Stay focused on your purpose.
- Approach employers on your own and avoid walking in “packs.”
- Create and display your name tag. The visual reminder will help some employers remember your name.
- Ask questions:
  - Would you please tell me about the entry-level employment or internship opportunities within your organization? (e.g. job titles, typical responsibilities, etc.)
  - What type of background/characteristics do you seek in people applying for these positions?
  - What do you consider ideal experience for working within your organization?
  - What are the advantages/challenges of working for this organization?
  - What advice do you have for someone interested in an entry-level position within your organization?
  - How do you predict the current economic situation may affect the job market in general in your field?
  - What happens to my application once I submit it online?
- Ask representatives for business cards.

After Career Day:

- Follow-up with employers of interest by sending a short thank-you letter or an e-mail. A thank-you letter includes the following: a statement of thanks, a reminder of the field you are interested in, a summary of your skills and qualifications, confirmed interest in the company/position, and acknowledgement of the next step.

For assistance with any of the above, or with preparing for future career or employer fairs, contact the Office of Academic and Career Services at 654-1022 to schedule an individual appointment.
ACHIEVE-IT, LLC
www.achieve-it.jobs
Achieve-it, LLC is an IT search and consulting firm based out of Reston VA. We support federal clients with IT consultants and commercial clients with professionals in IT, Sales and Procurement.
All majors
Types of Positions: Full-time Recruiter, Full-time Litigation Support Analyst, Full-time Technical Writer, Sourcer/Intern
Representatives: Sean McColl, sean.mccoll@achieve-it.net
John McCrea, john.mccrea@achieve-it.net
Contact Information: 703-789-0438 12020 Sunrise Valley Drive, Suite 100, Reston, VA 20191

BB&T
www.bbt.com
BB&T is one of the largest financial services holding companies in the U.S. with $182.3 billion in assets and market capitalization of $26.4 billion, as of December 31, 2013. Based in Winston-Salem, N.C., the company operates 1,825 financial centers in 12 states and Washington, D.C., and offers a full range of consumer and commercial banking, securities brokerage, asset management, mortgage and insurance products and services. A Fortune 500 company, BB&T is consistently recognized for outstanding client satisfaction by J.D. Power and Associates, the U.S. Small Business Administration, Greenwich Associates and others.
Business Administration
Types of Positions: Full-time and part-time branch positions, Relationship Banker, Relationship Teller, Teller
Representatives: Diana McDaniel, dlmcdaniel@bbandt.com
Contact Information: 804-418-8834 3214 Skipwith Road, Richmond, VA 23059

BERKLEYNET
www.berkleynet.com
BerkleyNet provides workers compensation solutions for small and mid-sized business. We use technology to create superior products and services that address the needs of people in today's rapidly evolving and fast moving business environment. BerkleyNet is an operating entity of W.R. Berkley Corporation, a U.S. based Fortune 500 company, that is among the largest commercial lines insurance writers in the country. W.R. Berkley companies have A+ ratings from A.M. Best and Standard & Poor's and are among the most financially stable in the industry. BerkleyNet was formed by W.R. Berkley Corporation in January 2006, and is headquartered in Northern Virginia.
All majors
Types of Positions: Claims Representative, Java Developer, Operations/Policy Services Specialist, Product Management/Premium Review Specialist
Representatives: Elizabeth Littlejohn, elittlejohn@berkleynet.com
Contact Information: 703-586-6531 12701 Marblestone Drive, Suite 250, Woodbridge, VA 22192

CTI REAL ESTATE
www.ctirealestate.com
Caldwell Thompson Co Inc, CTI Real Estate, was established in 2004 by Michelle Caldwell Thompson as a full service property management, relocation and real estate services corporation. The firm is licensed in Virginia and Maryland. Please like www.facebook.com/ctirealestate.com or visit www.ctirealestate.com for scholarship information, to view agent profiles and review our service platform. The CTI Real Estate Team of over fifty real estate professionals consists of Accredited Buyers Agents, Short Sale Foreclosure Resources, Certified Military Housing Specialists, Senior Real Estate Specialists, and Licensed Realtors who understand the importance of communicating regularly with clients, managing abbreviated timelines, and providing access anywhere document management solutions. As members of the National Association of Residential Property Managers, CTI Real Estate is dedicated to selecting quality tenants and keeping the client's property in good repair with minimal cost. CTI Real Estate performs quarterly inspections, documents property condition with online photo journals, and pays owner proceeds by direct deposit. CTI Real Estate professionals are members of the National Association of Realtors. The firm is positioned to connect transferees with real estate
support and services nationwide. We offer qualified resources such as Realtors, Rental Agents, Corporate Housing Providers, and more.

All Majors

Types of Positions: Part-time Marketing Assistant, Internship, Sharing Information

Representatives: Michelle Thompson, info@ctirealestate.com

Contact Information: 540-785-7800    1340 Central Park Boulevard, Suite 110, Fredericksburg, VA 22401

DEWBERRY

www.dewberry.com

Dewberry is a leading professional services firm with a proven history of providing expert architecture, engineering, and management consulting services to a wide variety of public-and private-sector organizations. Recognized for combining our unsurpassed commitment to client service with deep subject matter expertise, we are dedicated to solving clients’ most complex challenges and transforming their communities. Established in 1956, Dewberry is headquartered in Fairfax, Virginia, with more than 40 locations and 1,800+ professionals nationwide. To learn more, visit www.dewberry.com.

Geography majors

Types of Positions: Full-time, part-time, internships

Representatives: Taylor Davis, t.davis@dewberry.com

Contact Information: 703-849-0573    8401 Arlington Boulevard, Fairfax, VA 22031

DISABILITY RESOURCE CENTER

www.cildrc.org

The disAbility Resource Center is a Center for Independent Living which believes in community inclusion and a purposeful life for people of all disabilities and assists them to live up to their greatest potential of independent living by providing them, those who support them, and the community with information, education, and resources. The dRC is the only cross disability, cross life-span agency to serve the Rappahannock Region including Spotsylvania, Stafford, King George and Caroline counties and the city of Fredericksburg. dRC consumers are always provided free, confidential services that are determined through an Independent Living Plan developed with staff. The majority of dRC personnel are people with disabilities or family members of people with disabilities, and all staff take into consideration consumers' desires, gifts, talents and abilities. The dRC’s services include advocacy, information and resources, independent living skills training, peer counseling, deaf and hard of hearing services, exercise and nutrition classes, durable medical equipment reuse program, Developmental Disabilities Waiver case management, facilitation of consumer-driven personal assistant services, Money Follows the Person transition coordination, adult and youth advocacy groups, work incentives benefits counseling, guidance on Social Security benefits questions, youth services and transition support, guidance on home modifications and funding for modifications, information on accessible housing, Medicaid Waiver information, and workshops and trainings for people with disabilities, their families and caretakers, and the community.

Education, English, International Affairs and Political Science, History, American Studies, Psychology, Sociology, Business

Types of Positions: Youth Services Intern, Marketing Intern, Information and Referral Intern, Advocacy and Policy Intern

Representatives: Kim Lett, klett@cildrc.org

Kevin Koziol, kkodziol@cildrc.org

Contact Information: 540-373-2559    409 Progress Street, Fredericksburg, VA 22406

EFED SYSTEMS CORP.

www.efedsystems.com

Provides project management, requirements analysis, design and development for custom software, system engineering, quality assurance, training and documentation services.

Business Administration, Computer Science, Mathematics, MBA, MSMIS

Types of Positions: Internships, Part-time HR

Representatives: John Cleckner, john.cleckner@efedsystems.com

William Blocher, bill.blocher@efedsystems.com

Contact Information: 540-656-2300    615 Jefferson Davis Highway, #202, Fredericksburg, VA 22401
ENGINEERING FOR KIDS
www.engineeringforkids.net/location/stafford
We put the excitement in S.T.E.M. education by offering hands-on-learning for children ages 4 to 14 through FUN activities from designing and constructing rockets, hot air balloons, and roller coasters to robotics, video game designing and creating fun objects using LEGO® bricks. The variety of programming is extraordinary!

Anthropology, Chemistry, Computer Science, Education, Environmental Science, Geology, Mathematics, and Physics majors

Types of Positions: Lead and assistant teachers

Representatives: Christian Hathaway, Stafford@engineeringforkids.net

Contact Information: 540-288-1335  2781 Jefferson Davis Highway, Suite 107, Stafford, VA 22554

FAIRFAX COUNTY POLICE DEPARTMENT
www.fairfaxcounty.gov/police
Fairfax County Police Department is accepting resume for the position of police officer. The Department is comprised of 1,400 sworn police officers, and is striving to more accurately reflect the community served; ethnically diverse, educated, and technology - savvy.

We are seeking highly qualify candidates for the position of police officer.

All majors

Types of Positions: Full-time positions

Representatives: Detective Lam Nguyen, lam.nguyen2@fairfaxcounty.gov

Contact Information: 703-246-2440  4100 Chain Bridge Road, Fairfax, VA 22030

FAIRFIELD TECHNOLOGIES, INC.
www.fairfieldtech.com
We pride ourselves on realistic yet aggressive planning to meet the requirements our clients bring to us, and to execute beyond expectations, allowing our customers to effectively conduct current operations while confidently preparing for the future. With our strong "Customer-Focused, Results-Driven"TM culture, FTI delivers superior products to our customers, at or below budget and on or ahead of schedule. Our clients include major agencies within both Federal and state governments, as well as Fortune 500 companies such as IBM and AT&T. We are the prime contractor on the majority of the projects we undertake, but have also delivered solid results in partnership with major system integrators such as the Raytheon Company, Computer Sciences Corporation, and Northrop Grumman.

Business Administration, Computer Science

Types of Positions: Entry Level Software Engineer, HR Research Assistants, Marketing Research Assistants, Communications Research Assistants

Representatives: Kenneth Fried, kfried@fairfieldtech.com
                Shani Lockhart

Contact Information: 703-968-7800  520 William Street, Fredericksburg, VA 22401

FEDBID, INC.
www.FedBid.com
FedBid was founded on the premise there’s a better way for organizations of all sizes to buy smart, save money and reduce risk on simple goods and services they buy every day. Our fully-managed online marketplace has been proven to optimize how businesses, governments and educational arenas buy the goods and services they need to keep their organizations running. Buyers save time and money, Sellers gain equal access to real opportunities. It’s a healthy marketplace Win-Win.

All majors

Types of Positions: Post-Baccalaureate Internship Program

Representatives: Megan Neal, megan.neal@fedbid.com
                Paul Sheats, paul.sheats@fedbid.com, UMW Alum

Contact Information: 703-663-9360  8500 Leesburg Pike, Vienna, VA 22182
FEDEX GROUND
www.fedex.com
At FedEx Ground all of our work areas are contracted out to individuals who want to own their own businesses. The entities must be incorporated in the State of Virginia and be available to operate their businesses every day we are open.

Types of Positions: Internships
Representatives: Diane Aurelius, diane.aurelius@fedex.com
Andrew Belser
Contact Information: 703-300-1898  14900 Stonecroft Center Court, Chantilly, VA 20151

GEICO
www.geico.jobs
GEICO, a subsidiary of Berkshire Hathaway and the country's third-largest private passenger auto insurance company, has been directly marketing auto insurance for over 75 years. We're separating ourselves from the rest of the industry. As the first insurance company to innovate the any day, anytime customer service policy, we have maintained one of the highest customer satisfaction rates in American business. GEICO is one of the fastest-growing major auto insurers with 12 million auto policyholders and is still growing. GEICO's Fredericksburg and Virginia Beach offices were named "Best Places to Work in Virginia" in 2013 and 2012.

Business Administration and Economic majors
Types of Positions: Full-time positions, Management Development Program, Emerging Leaders Program, Sales and Customer Services Representatives, Claims Representatives
Representatives: Brittany Thompson, brithompson@geico.com, UMW Alum
Contact Information: 540-286-4417  One GEICO Boulevard, Fredericksburg, VA 22412

HABITAT FOR HUMANITY
www.fredhab.org/site
Greater Fredericksburg Habitat for Humanity was founded in July 1995 to develop safe, affordable housing solutions for working families. Since then, this affiliate has used volunteer labor and donations to build homes that are sold at-cost and without charging interest, giving workforce families the opportunity to become homeowners. Having a home is not just about having safe, stable shelter. Affordable homeownership produces higher education levels, higher income levels, and the ability for working families to save for the future.

All Majors
Types of Positions: Internships and sharing information
Representatives: Cassie Kimberlin, cassie@fredhab.org
Bob Hammond, rhammond1940@gmail.com
Contact Information: 540-891-4401  4755 Jefferson Davis Highway, Fredericksburg, VA 22408

ING FINANCIAL PARTNERS
www.ingfp.com
ING Financial Partners is part of the ING family and is a network of Independent financial professionals. ING U.S. is a subsidiary of Dutch-based ING Groep NV. In the U.S., the ING (NYSE: ING) family of companies offers a comprehensive array of financial services to retail and institutional clients, which includes life insurance, retirement plans, mutual funds, managed accounts, alternative investments, institutional investment management, annuities, employee benefits and financial planning. ING holds top-tier rankings in key U.S. markets and serves approximately 20 million customers across the nation.

All Majors
Types of Positions: Financial Advisor
Representatives: Justin Caudle, Justin.caudle@ingfp.com
Victoria Nguyen, Victoria.nguyen@ingfp.com
Contact Information: 215-399-9316  1595 Spring Hill Road, Suite 100 West, Tysons Corner, VA 22182
MAPCOM SYSTEMS
www.mapcom.com
Mapcom Systems is a software development and services company focused on delivering tailored solutions for telecommunications providers. Established since 1971, we have a wealth of experience working with independents, cooperatives, fiber communities and campus telecommunications providers of all sizes. We’ve positioned ourselves as an industry leader with an ever-growing client base expanding across North America and the Caribbean. Mapcom Systems is best known for its development of M4 Solutions – a map-based Geographical Operations System (GOS) software suite that allows telecommunications providers to enhance their information flow by displaying data in a geographic view.

All majors
Types of Positions: Full-time, part-time, internships, check website for current job postings
Representatives: Brian Miller, ssok@mapcom.com
Contact Information: 804-743-1860  601 Southlake Boulevard, Mapcom Systems, Richmond, VA 23236

MEDIA RESEARCH CENTER
www.mrc.org/static/internships
Since 1987, the Media Research Center has been the nation’s premier media watchdog. As a conservative non-profit, we don’t endorse politicians and we don’t lobby for legislation. MRC’s sole mission is to expose and neutralize the propaganda arm of the Left: the national news media. This makes the MRC’s work unique within the conservative movement.

All majors
Types of Positions: We are currently accepting applications for our Summer 2014 PAID intern program. Our demanding and challenging internships will provide you with the hands-on experience you need to make it in the fast-paced world of media and public policy. Internships are available in News Analysis, Journalism, Blogging, Social Media, IT, Marketing, Development, and Public Relations.
Representatives: Samantha Stepanov-Mathews, smathews@mrc.org, UMW Alum
Bailey Lowe, blowe@mrc.org
Contact Information: 571-267-3449  1900 Campus Commons Drive, 6th Floor, Reston, VA 20191

METRO SYSTEMS, INC.
www.metrosystemsinc.com
Founded in 2005, Metro Systems Incorporated (MSI) is a certified small business, with a successful history of providing IT professionals on a project or full-time basis. We specialize in placement of technology professionals for government, commercial, and non-profit organizations, large and small. Our mission is to provide these organizations with the highest quality IT talent and to match candidates to the best possible IT careers. Headquartered in the Washington DC metropolitan area with locations in Alexandria, VA, Richmond, VA and Pensacola, FL, MSI has nationwide reach capabilities. Over the years we have established a proven ability to respond to and deliver the right hiring solutions for our clients and our candidates, anywhere in the United States.

All majors
Types of Positions: Full-time Recruiters and Account Managers
Representatives: Jeremy Strong, jstrong@metrosystemsinc.com
Kyle Dexheimer, kdexheimer@metrosystemsinc.com
Contact Information: 703-683-5101  209 Madison Street, Suite #400, Alexandria, VA 22314

MOBIUS CONSULTING
www.mobius-llc.com
Mobius Consulting is a women-owned small business that provides systems engineering, technical analysis, program management, and organizational strategy expertise to the Federal government. We advise and assist government organizations on issues of national and global significance. Our engineers, analysts, and program management professionals provide our clients relevant and actionable solutions to their current and emerging challenges. We believe in approaching our work with innovation and creativity, a combination that results in lasting value for our customers. Mobius Consulting is committed to exceeding our client’s expectations by delivering exceptional talent and quality products and services.

All majors
Types of Positions: Part-time positions, Internships
Representatives: Melaine Privitera, melaine.privitera@mobius-llc.com
John Holmes, john.holmes@mobius-llc.com

Contact Information: 703-980-3195     484 Ferdinand Day Drive, Alexandria, VA 22304

**MTEQ (MANUFACTURING TECHNOLOGIES)**
www.mteq.com

MTEQ, Inc., headquartered in Kilmarnock, Virginia, is woman-owned small business founded in 1992. We specialize in Technical Services and Electronic Fabrication/Prototyping. MTEQ has approximately 140 employees, across 3 divisions, in 5 locations throughout the DC Metro Area.

**Business Administration, Computer Science, English, Mathematics, Physics**

**Types of Positions:** Software Engineer, Accountants

Representatives: Cheryl Bare, cbare@mteq.com
Tom Moulton, tmoulton@mteq.com
John Burton, jburton@mteq.com
Beth Hall, bhall@mteq.com

Contact Information: 540-658-2820     2680 Jefferson Davis Highway, Stafford, VA 22554

**NAVAL SURFACE WARFARE CENTER**
www.navsea.navy.mil

The Naval Sea Systems Command is comprised of command staff, headquarters directorates, affiliated Program Executive Offices (PEOs) and numerous field activities. Together, we engineer, build, buy and maintain ships, submarines and combat systems that meet the Fleet's current and future operational requirements. Naval Sea Systems Command (NAVSEA) is the largest of the Navy's five system commands. With a fiscal year budget of nearly $30 billion, NAVSEA accounts for one quarter of the Navy's entire budget. With a force of 60,000 civilian, military and contract support personnel, NAVSEA engineers, builds, buys and maintains the Navy's ships and submarines and their combat systems. To accomplish this, NAVSEA manages 150 acquisition programs and manages foreign military sales cases that include billions of dollars in annual military sales to partner nations. The origin of NAVSEA dates to 1794, when Commodore John Barry was charged to oversee the construction of a 44-gun frigate and ensure that all business "harmonized and conformed" to the public's interest. Today, the NAVSEA organization has 33 activities in 16 states. NAVSEA strives to be an efficient provider of defense resources for the nation, and it plays an important role in the Navy Enterprise. As a Provider Command, it has the responsibility of directing resource sponsors into the proper mix of manpower and resources to properly equip the fleet. NAVSEA has the further responsibility of establishing and enforcing technical authority in combat system design and operation. These technical standards use the organization's technical expertise to ensure systems are engineered effectively, and that they operate safely and reliably.

**Computer Science, Mathematics**

**Types of Positions:** Full-time positions, Internships

Representatives: Laura Szadvari

Contact Information: 540-653-3211     17632 Dahlgren Road, Dahlgren, VA 22448

**OBSIDIAN SOLUTIONS GROUP**
www.obsidiansg.com

OSG is a diversified technology company providing flexible and responsive solutions to federal, state, and local agencies and organizations. Obsidian Solutions Group is comprised of strategic and operational personnel specialized in national level initiatives to provide its customers deep domain expertise across a comprehensive spectrum of skill sets, allowing mission accomplishment and long term capabilities. The firm is a service-disabled veteran and minority-owned small business concern, headquartered in Fredericksburg, VA and certified by the U.S. Small Business Administration (SBA) as a Historically Underutilized Business Zone (HUBZone) company.

**Economics, English, Environmental Science, International Affairs and Political Science, Linguistics, Mathematics, Psychology, Business Administration, and Chemistry majors**

**Types of Positions:** Business Finance Intern, Business Recruiting Intern, Business Development Intern

Representatives: Anedra Henley-Logan, aphenley@obsidiansg.com
Tyrone Logan, talogan@obsidiansg.com

Contact Information: 540-621-4389     701 Kenmore Avenue, Fredericksburg, VA 22401
ODDBOX STUDIOS  
www.oddboxstudios.com
OddBox Studios does Videography, photography and audio recordings with a full Infinity Space in place. They also provide graphics, print, marketing, branding and web development for organizations and companies.
*Types of Positions*: Video editors and filmmakers, graphic designers, audio engineers, marking, business, web development
*Representatives*: Mats Jerndal, oddboxvideo@me.com  
Scott Roberts, scott@rareskystudios.com
*Contact Information*: 540-268-0190  526-1 Wolfe Street, Fredericksburg, VA 22401

ODS SECURITY SOLUTIONS  
www.ods-security.com
It is an exciting time for ODS Security Solutions as we embark on a renewed “Journey to Excellence”. We strive to be the employer of choice in our industry by creating a work environment that rewards, recognizes and compensates our employees for outstanding performance and a commitment to customer service. It is our goal to hire and develop people who live by the same core values as we do.
*All majors*
*Types of Positions*: Security Officers, Manager Trainees
*Representatives*: Tineka Crump, tcrump@ods-security.com  
Monica Luck, mluck@ods-security.com
*Contact Information*: 804-521-7897  2140 Tomlynn Street, Richmond, VA 23230

PEACE CORPS  
www.peacecorps.gov
Since President John F. Kennedy established the Peace Corps by executive order on March 1, 1961, more than 210,000 Americans have served in 139 host countries. Today, 8,073 volunteers are working with local communities in 76 host countries in agriculture, community economic development, education, environment, health and youth in development. Peace Corps volunteers must be U.S. citizens and at least 18 years of age. Peace Corps service is a 27-month commitment and the agency’s mission is to promote world peace and friendship and a better understanding between Americans and people of other countries. Visit www.peacecorps.gov for more information.
*All majors*
*Types of Positions*: Full-time volunteer positions overseas
*Representatives*: Ariel Simons, asimons@peacecorps.gov
*Contact Information*: 202-682-1055  1111 20th Street NW, Washington, D.C. 22204

PRINCE GEORGE COUNTY DEPARTMENT OF CORRECTION  
www.princegeorgecounty.md.gov
Security, Custody and Care of Detainees in a jail.
*All Majors*
*Types of Positions*: Full-time Correctional Officers
*Representatives*: Sukhvinder Mehta, SSMehata@co.pg.md.us  
Danny Hoya
*Contact Information*: 301-952-7324  13400 Dille Drive, Upper Marlboro, MD 21072

PRINCE WILLIAM COUNTY POLICE  
www.police.pwcgov.org
Prince William County is a dynamic and diverse department located 25 miles south of Washington, DC. We offer a permanent non-rotating work schedule, competitive salary, take-home vehicle program, paid retirement, exceptional benefits package and many more
outstanding incentives. We also offer numerous speciality units such as SWAT, K9, Motors, Bike Patrol, Scuba, Vice/Narcotics, Mounted Patrol and many other advanced units. We are a Nationally Accredited law enforcement agency and EEO. Join Us!

All Majors

Types of Positions: Full-time Police Officers, Internships
Representatives: Sherrie Farley, sfarley@pwcgov.org
Contact Information: 703-792-4582 9540 Center Street, Suite 101, Manassas, VA 20110

RAPPAHANNOCK AREA COMMUNITY SERVICES BOARD
www.racsb.state.va.us
RACSB is a local government agency which is committed to improving the quality of life for people residing in Planning District 16 with mental health, intellectual disability and substance abuse problems and to preventing the occurrence of these conditions.

All majors

Types of Positions: Mental Health Case Counselor, Mental Health Therapist, Psychiatric Nurse Practitioner, Residential Counselor
Representatives: Mary Louise Holmes, mholmes@racsb.state.va.us, UMW Alum
        Renee Morath Wells, rwells@racsb.state.va.us, UMW Alum
Contact Information: 540-373-3223 600 Jackson Street, Fredericksburg, VA 22401

RAPPAHANNOCK LEGAL SERVICES, INC.
www.rapplegal.com
RLS is a nonprofit law firm representing low-income clients in civil legal matters such as victims of domestic violence, people facing homelessness and those who have been illegally denied unemployment benefits. We level the legal playing field for those who cannot afford a private attorney.

All majors

Types of Positions: Internships - We offer the chance to work closely in a paralegal capacity with attorneys as they prepare cases. We also offer internships for those interested in studying nonprofit management, fundraising, or Spanish interpretation.

Representatives: Ann Kloeckner, akloeckner@rapplegal.com
Contact Information: 540-371-1105 500 Lafayette Boulevard, Suite 100, Fredericksburg, VA 22401

ROYALL AND COMPANY
www.royall.com
Royall & Company, located in Richmond, Virginia, partners with the best colleges and universities in the country to help them achieve their most important student recruitment and fundraising goals. Our website is www.royall.com.

Business Administration, Computer Science, Economics, English, Mathematics, Psychology, Sociology, MBA
Types of Positions: Various Summer Internships, Associate Strategic Analysts, Associate Client Data Analyst, Associate Project Managers, Account Services Manager, Jr. Software Engineers, Web Designers

Representatives: Patricia Kowalski, pkowalski@royall.com
Contact Information: 804-741-8965 1920 East Parham Road, Richmond, VA 23228

SWIFT
www.swift.com/careers
SWIFT is an international member-owned cooperative headquartered in Belgium that provides the communications platform, products and services to connect more than 10,000 banking organizations, securities institutions and corporate customers in 210 countries. SWIFT enables its users to exchange automated, standardized financial information securely and reliably.

Computer Science Majors

Types of Positions: Associate Developer/Systems Engineer, Associate Test Engineer, Associate Security Management Specialist

Representatives: Chris Marquardt, chris.marquardt@swift.com
Contact Information: 703-396-5614 9615 Center Point Lane, Manassas, VA 20112
UNION FIRST MARKET BANK
www.bankatunion.com
Union First Market Bankshares Corporation (NASDAQ: UBSH) is the largest community banking organization based in Virginia and provides full service banking to the Northern, Central, Rappahannock, Tidewater, and Northern Neck regions of Virginia through its bank subsidiary, Union First Market Bank. Union First Market Bank operates 90 locations in the counties of Albemarle, Caroline, Chesterfield, Essex, Fairfax, Fauquier, Fluvanna, Hanover, Henrico, James City, King George, King William, Lancaster, Loudoun, Nelson, Northumberland, Richmond, Spotsylvania, Stafford, Warren, Washington, Westmoreland, York, and the independent cities of Charlottesville, Colonial Heights, Fredericksburg, Newport News, Richmond, Roanoke, and Williamsburg. Union Investment Services, Inc. provides full brokerage services; Union Mortgage Group, Inc. provides a full line of mortgage products; and Union Insurance Group, LLC offers various lines of insurance products. Union First Market Bank also owns a non-controlling interest in Johnson Mortgage Company, LLC.

All Majors
Types of Positions: Seasonal Tellers positions
Representatives: Renae Hall, renae.hall@bankatunion.com
Susan Hartsook, susan.hartsook@bankatunion.com
Joey Lambert
Contact Information: 540-834-1225 PO Box 940, Ruther Glen, VA 22546

UNITED STATES DEPARTMENT OF STATE; BUREAU OF DIPLOMATIC SECURITY
www.state.gov/m/ds
U.S. Department of State-Bureau of Diplomatic Security - The mission of the Bureau of Diplomatic Security is to provide a safe and secure environment for the conduct of U.S. foreign policy. Seeking: All Majors, Mechanical, Computer and Electrical Engineering, Physics - The Bureau of Diplomatic Security (DS) is the security and law enforcement arm of the U.S. Department of State. DS is a world leader in international investigations, threat analysis, cyber security, counterterrorism, security technology, and protection of people, property, and information.

All Majors
Types of Positions: Special Agent, Security Technical Specialist, Security Engineering Officer, Security Protective Specialist, Diplomatic Courier
Representatives: Vicky LeMaster, Walter Deering
Contact Information: 571-345-3716 1801 North Lynn Street, SA-20, 9th Floor, DS/EX/HRM, Washington, D.C. 20522

UNITED STATES SECRET SERVICE
www.secretservice.gov/join
The Secret Service is a Federal Law Enforcement agency with its headquarters in Washington, D.C. and over 125 offices throughout the United States and abroad. Congress charged the Secret Service with two responsibilities, protection of our nation's leaders and criminal investigations. The protective mission of the Secret Service includes protection of the President and Vice President of the United States; their immediate families; former Presidents and their spouses; widows and minor children of former Presidents; major Presidential and Vice Presidential candidates and their spouses; and visiting foreign heads of state. Its investigative responsibilities have expanded to include the area of counterfeiting of currency and securities; forgery and altering of government checks and bonds; thefts and fraud relating to electronic funds transfer; financial access device fraud; identity fraud; telecommunications fraud; computer fraud; telemarketing fraud; and fraud concerning federally insured financial institutions.

All majors
Types of Positions: Uniformed Division Officers, Special Agents, Variety of administrative, professional, technical and clerical positions
Contact Information: 202-406-5830 245 Murray Lane SW, Washington, D.C. 20223

UNIVERSITY OF MARY WASHINGTON, GRADUATE ADMISSIONS OFFICE
www.admissions.umw.edu/graduate
In addition to rigorous academics and small, highly interactive classes, the University of Mary Washington offers a supportive campus community that values and instills honor and integrity. Our civically, socially, and intellectually engaged community produces graduates who are articulate critical thinkers who have the confidence to explore challenges as opportunities. The Office of Graduate Admissions is seeking students for our graduate programs within the College of Business and the College of Education. We offer the
following programs: Master of Business Administration, Master of Science in Management Information Systems, Master of Education with teacher licensure, and Master of Education (Advanced Programs for licensed teachers).

**Representatives:** Andrea Anthes, [aanthes@umw.edu](mailto:aanthes@umw.edu)

**Contact Information:** 540-286-8086   121 University Boulevard, Fredericksburg, VA 22406

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**WAFFLE HOUSE**

[www.wafflehouse.com](http://www.wafflehouse.com)

Waffle House is a fast-growing entity in the restaurant industry operating as a debt free company. We are seeking quality individuals who are looking for a career with a successful company and a desire for growth and development. We are not looking for people to just stay at the unit level. We need great people with the drive to do more.

*All majors*

**Types of Positions:** Operations Leadership

**Representatives:** Shawna Britt, [shawnabritt@wafflehouse.com](mailto:shawnabritt@wafflehouse.com)

Tim Frizzell, [timfrizzell@wafflehouse.com](mailto:timfrizzell@wafflehouse.com)

**Contact Information:** 804-731-5545   8400 Brook Road, Glen Allen, VA 23060