Spring 2015
Job and Internship Fair

March 19, 2015
UMW Anderson Center
3:00 – 6:00 p.m.
HOW TO MAKE
A Job and Internship Fair WORK FOR YOU

If there is one word for you to remember during the fair, it is TALK, TALK, TALK! Take the initiative and interact with the employer representatives. Remember, these people have come to the University of Mary Washington to talk to you! Listed below are some key tips for you to consider, as well as some sample questions for you to ask.

During the fair:

- Be conscious of the employer’s time, especially if there is a line behind you.
- Do not be too distracted by the employers’ giveaways. Stay focused on your purpose.
- Approach employers on your own and avoid walking in “packs.”
- Create and display your name tag. The visual reminder will help some employers remember your name.
- Ask questions:
  - Would you please tell me about the entry-level employment or internship opportunities within your organization? (e.g. job titles, typical responsibilities, etc.)
  - What type of background/characteristics do you seek in people applying for these positions?
  - What do you consider ideal experience for working within your organization?
  - What are the advantages/challenges of working for this organization?
  - What advice do you have for someone interested in an entry-level position within your organization?
  - How do you predict the current economic situation may affect the job market in general in your field?
  - What happens to my application once I submit it online?
- Ask representatives for business cards.

After the fair:

- Follow-up with employers of interest by sending a short thank-you letter or an e-mail. A thank-you letter includes the following: a statement of thanks, a reminder of the field you are interested in, a summary of your skills and qualifications, confirmed interest in the company/position, and acknowledgement of the next step.

For assistance with any of the above or any other career-related questions or concerns, contact the Office of Academic and Career Services at 654-1010 to schedule an individual appointment.
EMPLOYER DIRECTORY

ACI HEALTH
www.acihealth.com
ACI Health is a Fredericksburg-based government contractor specializing in healthcare and healthcare IT. We're a small business that works with every side of government on everything from product requests, to negotiating nationwide services for government healthcare organizations.

**Types of Positions:** Part-time positions (could evolve to full-time), Paid Internships (could evolve to full-time)

**Representatives:** Thomas Asefi, thomasasefi@acihealth.com  
John Bryan, johnbryan@acihealth.com  
Tony Asefi, tonyasefi@acihealth.com

**Contact Information:** 703-568-5428  2217 Princess Anne Street, Suite 211-2B, Fredericksburg, VA 22401

AECOM
www.aecom.com
URS and AECOM have joined together as one company. Learn more at www.urs.com. With nearly 100,000 employees — including architects, engineers, designers, planners, scientists and management and construction services professionals — serving clients in more than 150 countries around the world following the acquisition of URS, AECOM is a premier, fully integrated infrastructure and support services firm. AECOM is ranked as the #1 engineering design firm by revenue in Engineering News-Record magazine’s annual industry rankings. The company is a leader in all of the key markets that it serves, including transportation, facilities, environmental, energy, oil and gas, water, high-rise buildings and government. AECOM provides a blend of global reach, local knowledge, innovation and technical excellence in delivering solutions that create, enhance and sustain the world’s built, natural and social environments. A Fortune 500 company, AECOM companies, including URS, had revenue of $19.2 billion during the 12 months ending June 30, 2014. More information on AECOM and its services can be found at www.aecom.com.

**Computer Science, Mathematics, Physics**

**Types of Positions:** Full-time positions

**Representatives:** Adrienne Winslow, Adrienne.winslow@aol.com  
Jay Faison

**Contact Information:** 540-621-7159  20501 Seneca Meadows Parkway, Germantown, MD 20876

BB&T
www.bbt.com/careers
BB&T is one of the largest financial services holding companies in the U.S. with $187 billion in assets and market capitalization of $26.8 billion, as of Sept. 30, 2014. Based in Winston-Salem, N.C., the company operates 1,842 financial centers in 12 states and Washington, D.C., and offers a full range of consumer and commercial banking, securities brokerage, asset management, mortgage and insurance products and services. A Fortune 500 company, BB&T is consistently recognized for outstanding client satisfaction by the U.S. Small Business Administration, Greenwich Associates and others. More information about BB&T and its full line of products and services is available at BBT.com.

**Types of Positions:** Full-time and part-time Tellers, full-time and part-time Branch Bankers/Community Banking Branch Bankers

**Representatives:** Don Bowie, dbowie@bbandt.com  
Jocelyn Cook, jkcook@bbandt.com

**Contact Information:** 703-531-2867  6400 Arlington Boulevard, Suite 1100, Falls Church, VA 22042

BERKLEYNET
www.bberkleynet.com
A technology focused insurance company, driven by creative individuals who changed the game in delivering workers compensation insurance. Headquartered in Woodbridge, VA we're owned by Fortune 500 company W.R. Berkley Corporation and employ a dynamic, quickly growing staff. We consider our team to be our greatest strength and offer challenging careers to motivated individuals.

**Business Administration**

**Types of Positions:** Full-time Operations, Full-time Java Developer, Full-time System Analyst, Full-time Premium Review
CASK LLC
www.caskllc.com
Founded in 2004, Cask is a small business consulting and advisory firm focused on providing business and technical strategies and solutions. Cask has expertise across multiple functional domains including strategy, acquisition, financial management and planning, business analysis, engineering, IT, and technology services. Cask provides expert support, taking an agile approach to helping clients with information and process driven strategies, services, and solutions that ensure successful outcomes. Our diversified customer base includes the Federal Government, higher education, state and local governments, and commercial companies. Rated as a "Best Small Consulting Firm to Work For" for four years in a row (Consulting Magazine), Cask has a diverse team of experienced analysts, engineers, and consultants.
Business Administration, Computer Science, Economics, Mathematics, MBA
Types of Positions: Full-time, Internships
Representatives: Kate Ehrle, kate.ehrle@caskllc.com, UMW Alum
Cara Peters, cara.peters@caskllc.com, UMW Alum
Contact Information: 540-628-7396 475 Aquia Towne Center Drive, Suite 305, Stafford, VA 22554

CDW
www.dcdwjobs.com
CDW (NASDAQ: CDW) is a Fortune 500 company and a leading provider of integrated information technology (IT) solutions in the U.S. and Canada. We help our customer base of approximately 250,000 small, medium and large business, government, education and healthcare customers by delivering critical solutions to their increasingly complex IT needs. Founded in 1984, CDW employs more than 7,100 coworkers. In 2013, the company generated net sales of more than $10.8 billion.
Types of Positions: Full-time Positions
Representatives: Joe Santulli, joesan@cdw.com
Contact Information: 312-705-9398 3 Executive Campus, Suite 400, Cherry Hill, NJ 08002

DEPARTMENT OF STATE, BUREAU OF DIPLOMATICAL SECURITY
www.state.gov/m/ds/
The Bureau of Diplomatic Security (DS) is the security and law enforcement arm of the U.S. Department of State. DS is a world leader in international investigations, threat analysis, cyber security, counterterrorism, security technology, and protection of people, property, and information.
Types of Positions: Foreign Service Special Agent, Security Engineering Officer, Security Technical Specialist, Diplomatic Courier, Internships
Representatives: Vicky Le Master
Contact Information: 571-345-3744 DS Recruitment SA-20, 9th Floor, 1801 North Lynn Street, Washington, D.C. 20522

DISABILITY RESOURCE CENTER
www.cildrc.org
The disability Resource Center assists people with disabilities to achieve the highest potential and benefit of independent living by providing them, those who support them and the community with information, education and resources. Services include independent living skills training, peer counseling, advocacy, information and referral, deaf and hard of hearing outreach, personal assistance facilitation and case management, health and wellness classes, transition services, youth services, and more. The dRC also operates a durable medical reuse program that provides over 2,000 free pieces of equipment yearly to the community.
Education, International Affairs and Political Science, Psychology, Sociology
Types of Positions: Youth Advocacy Intern, Policy Analyst Intern
Representatives: Kimberly Lett, klett@cildrc.org
Kevin Koziol, kkoziol@cildrc.org
Debe Fults, dfults@cildrc.org
Contact Information: 540-373-2551 409 Progress Street, Fredericksburg, VA 22401
DMG SECURITIES
www.dmgsecurities.com
DMG Securities, Inc. is a full-service investment banking and securities brokerage firm. We are an experienced group of highly motivated professionals dedicated to providing the best in personalized financial service to our clients.

Types of Positions: Stockbroker/Account Executive
Representatives: James Guntle Jr., dmgsec@dmgsecurities.com
James Guntle III
Contact Information: 703-757-9900  746 Walker Road, Suite 10, Great Falls, VA 22066

EASY DYNAMICS
www.easydynamics.com
Easy Dynamics Corporation (EDC) is a growing software and services firm operating as a Microsoft Partner delivering mission critical solutions to companies and government agencies. We pride ourselves on exceptional service in cloud computing, information sharing, and identity management. We are located in Washington, DC with clients in the surrounding DMV area.

Computer Science
Types of Positions: Full-time Junior Developers
Representatives: Melissa Menke, mmenke@easydynamics.com
Contact Information: 202-697-5332  2003 11th Street NW, Washington, D.C. 20001

EDGE360
www.edge360.com
Edge360 is a software services company focused on providing efficient safety solutions to communities and municipalities. Using powerful search engines like Apache Lucene and Google’s Search Appliance and modern web technology (D3, NodeJS, AngularJS, MapBox, CesiumJS, etc) we develop beautiful, fast, and cost effective solutions.

Computer Science
Types of Positions: Flexible positions for the right candidate.
Representatives: David Hye, dhye@edge360.com, UMW Alum
Contact Information: 703-625-2907  21730 Red Rum Drive, Suite 112, Ashburn, VA 20147

ENTERPRISE RENT-A-CAR
www.go.enterpriseholdings.com
Enterprise is a privately held; family owned business. Known for great rates and outstanding customer service, Enterprise is an internationally recognized brand with more than 7,000 neighborhood and airport locations throughout North America and Europe. Regardless of college major or professional experience, nearly 100% of our full-time employees start out in our Management Training Program. This allows everyone to learn our business from the ground up and understand how they play a significant role in seeing it succeed.

Types of Positions: Management Training Program, Paid Summer Management Training Internship
Representatives: Beth Wright, beth.e.wright@erac.com
Justin Smith
Contact Information: 703-544-5504  23330 Autopilot Drive, Dulles, VA 20166

FAIRFIELD TECHNOLOGIES, INC.
www.fairfieldtech.com
Fairfield Technologies Inc., an Agile CMMI Level 3 company and SBA-certified HUBZone firm, provides leading-edge information technology, program management, and acquisition support solutions for clients in government, financial services, telecommunications, and healthcare. FTI’s national security clients include DoD, the Army, Air Force, National Guard, the Departments of Justice and Homeland Security, and the Intelligence Community. Civilian customers include NASA, NOAA, the National Weather Service, and the Departments of Agriculture, Interior, and Health and Human Services. Fairfield Technologies successfully completed two Mentor-Protége agreements (NASA and Dept. of the Treasury), is a corporate member of the HUBZone National Contractors Council, and appeared on the 2013 INC. 500|5000 List of Fastest Growing Companies.

Computer Science, Economics, English, Psychology, Studio Art, MBA
Types of Positions: Marketing writing support - Large company and government website registration. Send out capability statements to contacts. FTI SAM and DSBS records. Email, LinkedIn, and phone call follow-ups to marketing events from this past year. Alliant, ESMARTS marketing info update. Business cards entry into system. Update written instructions for posting company research into BCM, rather than spreadsheets. Web content editing. Proposal editing and outline. Regular pay rate at $7.25 per hour. Part-time employees will work on average 10 hours per week.

Representatives: Shani Lockhart, slockhart@fairfieldtech.com
Thomas Baird, tbaird@mail.umw.edu, UMW Alum
Tim Younger, tyounger@mail.umw.edu, UMW Alum

Contact Information: 703-968-7800  520 William Street, Suite D, Fredericksburg, VA 22401

FEDBID, INC.
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Revolutionize commerce with the market leading, multi-billion dollar e-commerce marketplace for the professional buyer. Gain valuable relationship development, project management, and customer service experience as a Marketplace Intern with the B2B/B2G e-commerce marketplace leader.

All Majors
Types of Positions: Paid Post-Graduate Internship
Representatives: Michael Woodruff, Michael.woodruff@fedbid.com
Megan Neal, megan.neal@fedbid.com

Contact Information: 703-663-9360  8500 Leesburg Pike, Vienna, VA 22182

THE FELLOWS INITIATIVE
www.thefellowsinitiative.com
A Fellows Program is an intensely practical nine-month experience designed to prepare recent college grads to live seamless lives of faith. Your laboratory will be a part-time professional job in your field of interest, theological coursework, bible study, mentoring and service. This leadership development program equips Fellows to have a thoughtful impact in the world.

Types of Positions: Currently recruiting Fellows for fall 2015 to spring 2016 Fellows Program. There are 19 current programs all around the country.
Representatives: David Guarino, davidg.tfi@gmail.com
Tim Henderson, timlhenderson@gmail.com, UMW Alum

Contact Information: 703-463-6244  833 Netercliffe Hall Road, Great Falls, VA 22066

FREDERICKSBURG AREA HIV/AIDS SUPPORT SERVICES
www.fahass.org
FAHASS is a local non-profit organization that provides free HIV status testing and support services to HIV positive clients.

Biology and Allied Health, Psychology, Sociology
Types of Positions: Reception, Event Preparation, Fundraising, Newsletter work
Representatives: Dan Czajka, dan@fahass.org, UMW Alum
Kemisha Denny, kemisha@fahass.org

Contact Information: 540-371-7532  415 Elm Street, Fredericksburg, VA 22401

FREDERICKSBURG AREA MUSEUM
www.famcc.org
The mission of the Fredericksburg Area Museum and Cultural Center is to collect, interpret, and present the history and culture of the Fredericksburg area in order to share with residents and visitors alike the stories of those who shaped the region and its role in the nation’s development. During its first twenty-five years, the Fredericksburg Area Museum and Cultural Center built a fine collection of artifacts and art that provide points of entry to reflect on our community’s past. The passionate dedication of community leaders to treasure the Fredericksburg region’s history led to the creation of this institution and has fostered its growth ever since. Today, the Museum is in an exciting phase of transition. Looking forward to its next twenty-five years, the institution will focus on meeting the ever-changing needs of its audience. We serve a growing and diverse group of visitors, community members and students who support our efforts to provide an opportunity to learn from the rich history of our region in ways that are meaningful to them. Our collection of
historic treasures will continue to form the basis of our permanent exhibitions and the stories they tell. Multi-media interpretation, expanded public programming, interactive learning opportunities and a view of history from multiple perspectives will enhance the Museum’s experiential quality. We will eagerly explore our vast potential as a 21st-century museum. While the history of the Fredericksburg region is in many ways unique, it is also parallel to the history of our nation. And while stories told at the Museum are often rooted in the past, they are stories of human experience that reach across generations to connect with the present.

Art History, Economics, Education, Historic Preservation, History

Types of Positions: Summer Internships, Sharing Information.

Representatives: Melanie Johnson, mjohson@famcc.org, UMW Alum
Anne Marie Barnes, abarnes@famcc.org

Contact Information: 540-371-3037 1001 Princess Anne Street, Fredericksburg, VA 22407

GEICO

www.geico.jobs

We're more than just car insurance and a cute, green spokes-lizard. We're a place with more than 30,000 driven, innovative people specializing in information technology, sales, customer service, actuary, claims and much more.

Types of Positions: Management Development Program, Emerging Leaders Program, Analyst, IT, Claims Agent, Sales Agent

Representatives: Khy Long, khlong@geico.com
Caitlin Weinstein

Contact Information: 540-286-4417 1 GEICO Boulevard, Fredericksburg, VA 22412

THE GEMINI 3 GROUP, INC.

www.gemini3group.com

Gemini 3 Group provides a team of committed, empowered and technically capable professionals to fulfill the mission(s) of our clients in the public and private sector(s). Our business approach is to synergistically apply core competencies, organizational capabilities, and resources to maximize success for our clients. People remain a priority with us; Our Clients, Our Own People and Our Partners.

Business Administration, Computer Science, Mathematics

Types of Positions: Part-time positions, Internships.

Representatives: Beth Hall, bhall@gemini3group.com

Contact Information: 540-602-7900 292 Garrisonville Road, Suite 201, Stafford, VA 22554

THE HOME DEPOT

www.career.homedepot.com

The Home Depot, the world’s largest home improvement specialty retailer, values and rewards dedicated, knowledgeable and experienced professionals. We operate over 2,200 retail stores in all 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, Guam, Canada and Mexico. All of our associates have one thing in mind — helping our customers build and improve upon their homes. Join The Home Depot team today and see for yourself why we are consistently ranked as a top Fortune 500 company. Putting customers first is The Home Depot way. In fact, “excellent customer service” is one of our core values here, and it doesn’t just end in our stores — it extends throughout our company. Our associates in our corporate and affiliate offices are just as committed to customer service in their daily roles, and it’s within these roles that they can learn, grow and reach their full potential at The Home Depot.

Types of Positions: Cashier, Sales/Customer Service, Operations: Lot/Freight

Representatives: Cheryl Evans, cheryl_evans@homedepot.com
Pamela Tatro, pamela_c_tatro@homedepot.com
Elizabeth Molina, elizabeth_m_molina@homedepot.com

Contact Information: 330-666-0568 630 5th Avenue #659, New York, NY 10111

IMPACT INNOVATIONS SYSTEMS, INC.

www.iis-consulting.com

We are a technology consulting firm that specializes in process improvement and delivering IT tools to automate business processes. Our focus is Enterprise Content Management (ECM) and custom application development in JAVA/.NET. Our core competencies
include, but are not limited to Big Data, CRM, Cyber Security, and Server Management. Our services also include Independent Verification and Validation (IV&V), Operation and Maintenance (O&M), Scanning, Back-file Conversion, and Digitalization.

**Types of Positions:** Internships, Full-time positions: Analysts, Systems Administrator, Programmers

**Representatives:** Jae Lim, jlim@iis-consulting.com  
Michael Choe, mchoe1@iis-consulting.com  
Tanya Jonda, tjonda@iis-consulting.com

**Contact Information:** 703-330-3240  9720 Capital Court, Suite 403, Manassas, VA 20110

**MANUFACTURING TECHNIQUES, INC.**  
[www.mteq.com](http://www.mteq.com)

Founded in 1992, MTEQ is a woman-owned business that has provided superior Technical Services and Rapid Prototyping support to Government and Commercial Customers. We have accrued over 18 years of specialized experience in customized initial concept design, electronic fabrication/prototyping, and sensor systems integration for a variety of defense and commercial applications. MTEQ maintains a high performance culture that emphasizes superior quality, productivity, process improvement, goal attainment, recruitment and ongoing development of a superior workforce.

**Types of Positions:** Junior Software Engineer, Software Engineer

**Representatives:** Thomas Moulton, tmoulton@mteq.com  
John Burton, jburton@mteq.com

**Contact Information:** 540-658-2720  2680 Jefferson Davis Highway, Stafford, VA 22554

**NAVAL SURFACE WARFARE CENTER, DAHLGREN DIVISION**  

The Naval Surface Warfare Center Dahlgren Division, Dahlgren Laboratory is a premier research and development center that serves as a specialty site for weapon system integration. Our unique ability to rapidly introduce new technology into complex warfighting systems is based on our longstanding competencies in Science and Technology, Research and Development, and Test and Evaluation. Our capabilities are focused on both the present and future: We are meeting operational needs today, and we are fundamentally reshaping the way our Navy will fight and defend our country in the future.

**Computer Science, Mathematics**

**Types of Positions:** Full-time; Internship. Students should bring their resumes and, if possible, a copy of unofficial transcripts

**Representatives:** Rebecca Moffitt, rebecca.moffitt@navy.mil, UMW Alum  
Kathy Owens, kathleen.owens@navy.mil  
Melinda McGrady, melinda.mcgrady@navy.mil

**Contact Information:** 540-653-3211  17632 Dahlgren Road, Suite 200, Dahlgren, VA 22448

**NEXT TIER CONCEPTS**  
[www.ntconcepts.com](http://www.ntconcepts.com)

Founded in 1998, NT Concepts is a woman-owned technology solutions company focused on data analytics, software engineering, investigative services, and geospatial information systems. We provide a broad range of Federal Civilian, DoD, and Intelligence Community customers with solutions for enterprise, cloud-based, and mobile environments. NT Concepts is an Affirmative Action/Equal Opportunity Employer (M/F/D/V). NT Concepts is committed to hiring and retaining a diverse workforce. We are proud to be an Equal Opportunity/Affirmative Action Employer, making decisions without regard to race, color, religion, creed, sex, sexual orientation, gender identity, marital status, national origin, age, veteran status, disability, or any other protected class.

If you need a reasonable accommodation for any part of the employment process, please send an e-mail to jobs@ntconcepts.com and let us know the nature of your request and your contact information. Reasonable accommodations are considered on a case-by-case basis.

**Types of Positions:** Mobile Developers, Business Intelligence Engineers, .NET/C# Developers, UX/UI Designers, SharePoint Administrators

**Representatives:** Ruth Robertson, ruth.robertson@ntconcepts.com

**Contact Information:** 571-297-2533  1945 Old Gallows Road, Suite 400, Vienna, VA 22182
OBSIDIAN SOLUTIONS GROUP
www.obsidiansg.com
Established in October 2010 and headquartered in Fredericksburg, VA, Obsidian Solutions Group is a diversified consulting and technology company providing flexible and responsive solutions to federal, state, and local agencies and organizations. Our core domains are overseas and domestic mission support operations, collection/analysis/identification, and information technology. Obsidian Solutions Group is comprised of strategic and operational personnel who provide its clients deep domain expertise across a comprehensive spectrum of skill sets, allowing mission accomplishment and development of long-term capabilities.

Types of Positions: Software Developer/Engineer, Technical Writer, Experienced Budget Analyst
Representatives: Tracy Bruner, tbruner@obsidiansg.com
Kelly Flynn, kflynn@obsidiansg.com, UMW Alum
Contact Information: 540-369-5119  1320 Central Park Boulevard, Suite 304, Fredericksburg, VA 22401

PBMARES, LLP
www.pbmares.com
PBMares is a leading regional accounting and business consulting firm serving the Mid Atlantic as well as specialty areas nationwide and internationally. PBMares, LLP is the result of a merger between PBGH, LLP and Witt Mares, PLC. This merger created the largest Virginia-based CPA firm, based on number of CPAs. We offer a full range of financial and business advisory services, including management consulting, pension plan design and administration, investment management, accounting and auditing, and comprehensive taxation and tax planning. It’s not just the services we provide, but how we provide them that makes the difference for our clients. At PBMares, we understand that the strength and success of our firm is directly tied to the strength and success of our people. It is the firm’s mission to support its most valuable resource – our PEOPLE! If you are looking for a rewarding career filled with professional challenges and growth, combined with a fun and friendly work atmosphere, you’ve come to the right place. PBMares is committed to providing staff members a stable work environment with equal opportunity for learning and personal growth. Seasoned professionals and recent graduates alike choose PBMares for our dedication to helping our staff grow and develop their careers. Creativity and innovation are encouraged for improving the effectiveness of the firm. Above all, employees are provided the same concern, respect, and caring attitude within the organization that they are expected to share externally with every PBMares client. In addition to providing a challenging work environment, PBMares believes in providing our staff the ability to have a life outside the office. For the health and well-being of our staff, PBMares is a strong supporter of work/life balance. Social events, volunteering and flex time are a few examples of the firm’s commitment to your quality of life. Creative… Innovative… Professional… Team Player… Achiever… See yourself? We’d like to talk to you.

Types of Positions: Internships
Representatives: Heather Ceres, hceres@pbmares.com
Contact Information: 540-371-3566  725 Jackson Street, Suite 210, Fredericksburg, VA 22401

PEACE CORPS
www.peacecorps.gov
The Peace Corps sends the best and brightest Americans abroad on behalf of the United States to tackle the most pressing needs of people around the world. Volunteers work at the grassroots level to develop sustainable solutions that address challenges in education, health, economic development, agriculture, environment and youth development. Through their service, volunteers gain a unique cultural understanding and a life-long commitment to service that positions them to succeed in today’s global economy. Since President John F. Kennedy established the Peace Corps in 1961, nearly 220,000 Americans of all ages have served in 140 countries worldwide. For more information visit www.peacecorps.gov

Types of Positions: Peace Corps Volunteer
Representatives: Shervin Stoney, sstoney@peacecorps.gov
Contact Information: 202-692-1051  1111th 20th Street, NW, Washington, DC 20526

PRINCE WILLIAM COUNTY POLICE DEPARTMENT
www.pwcd.gov/police
Prince William County is located in Northern Virginia approximately 25 miles south of Washington, DC. The Prince William County Police Department is comprised of 635 sworn Police Officers that serve a citizen population over 440,000. This nationally accredited
agency offers a competitive salary, retention bonus, permanent non-rotating work schedule, take home vehicle program, paid retirement, outstanding benefits and numerous specialty units.

**Types of Positions**: Full-time positions and Internships

**Representatives**: Johnny Sumner, jsumner@pwcgov.org  
Jennifer Gudatis, jgudatis@pwcgov.org

**Contact Information**: 703-792-4252   9540 Center Street, Suite 101, Manassas, VA 20110

**RAPPAHANNOCK AREA COMMUNITY SERVICES BOARD**

[www.racsb.state.va.us](http://www.racsb.state.va.us)

Community Services Board for Planning District 16 providing mental health services, intellectual disabilities services, substance abuse services and early intervention and prevention services.

*Education, Psychology, Sociology*

**Types of Positions**: MH & ID Residential Counselors and Specialists, Van Drivers, MH/SA Therapists, Emergency Services Therapist, ID Support Coordinators, Day Support Specialists, Group Home Managers and Assistant Managers, Quality Assurance Manager, MH Nurses and LPN's and many others. Internships are also available.

**Representatives**: Terry Moore, tmoore2@racsb.state.va.us

**Contact Information**: 540-899-4400   600 Jackson Street, Fredericksburg, VA 22401

**RAPPAHANNOCK LEGAL SERVICES**

[www.rapplegal.com](http://www.rapplegal.com)

RLS is the law firm for the poor. We represent indigent people facing civil legal problems, including domestic violence, family law, housing, consumer and public benefits. Our organization is a private nonprofit organization.

*Economics, English, International Affairs and Political Science, Modern Foreign Languages, Women and Gender Studies*

**Types of Positions**: Unpaid legal internships. Interns would be working closely with legal aid staff to perform needed tasks in litigation support, office management, fundraising, and interpreting (Spanish).

**Representatives**: Ann H. Klocekne, Esq., aklocekne@rapplegal.com

**Contact Information**: 540-371-1105   500 Lafayette Boulevard, Suite 100, Fredericksburg, VA 22401

**RELIABLE RELATIONS MARKETING, INC.**

[www.rrmarketinginc.com](http://www.rrmarketinginc.com)

Reliable Relations Marketing is an in-store marketing company that represents the leaders in home entertainment inside the largest retailers in the world. We are passionate about delivering quality and results. We value teamwork within our agency and strive for good partnerships across all platforms.

*Business Administration, Economics, Psychology, Sociology*

**Types of Positions**: Full-time positions. We are looking for future leaders to grow into a management role with our company while focusing on the following areas: Development of marketing campaigns and strategies, customer services and client acquisition, implementation of product launches, rigorous leadership training. Those that excel leading and training others may be provide with the opportunity to open their own business representing our clients in these market leading retailers. In store promotional advertising.

**Representatives**: Shannon Vallad, Shannon.vallad@gmail.com

**Contact Information**: 540-322-1181   6316 Five Mile Center, Suite 300, Fredericksburg, VA 22407

**SIX FLAGS AMERICA**

[www.sixflagsjobs.com](http://www.sixflagsjobs.com)

Six Flags Entertainment Corporation is the world’s largest regional theme park company with $1.1 billion in revenue and 18 parks across North America. The company operates 16 parks in the United States, one in Mexico City and one in Montreal, Canada. For more than 53 years, Six Flags has entertained millions of families with world-class coasters, themed rides, thrilling water parks and unique attractions including up-close animal encounters, Fright Fest® and Holiday in the Park®.

**Types of Positions**: Admissions/Guest Relations, Aquatics/Lifeguard, Entertainment, Foods, Games, Park Services, Retail, Rides. As part-time employees, students will be eligible for exclusive employee incentives and events. Six Flags America student employees who will be enrolled in college during the fall of 2015 are also eligible to apply for the Six Flags America scholarship program. Internships are available in a range of fields. Please enquire.
Representatives: Aaron Craft, acraft@sftp.com
Melanie Branigan, mbranigan@sftp.com
Contact Information: 301-249-1500 13710 Central Avenue, Upper Marlboro, MD 20774

STAFFORD JUNCTION
www.staffordjunction.org
Stafford Junction is a faith-based nonprofit organization that serves at-risk children and their families residing in Stafford County. We ensure there are sufficient resources available to transform the lives of children living in the County who, by their living at or below the level of poverty, or by their lack of English language proficiency, need assistance to fulfill their maximum potential. We partner with local churches, service agencies, and businesses to connect lives, build relationships, and foster understanding across socio-economic lines. Stafford Junction is recruiting interns for a summer day camp program called Summer Junction, and for the Fall 2015 Semester and Spring 2016 Semester after school tutoring program called Brain Builders.
Types of Positions: Limited paid and several unpaid internships
Representatives: Jennifer Watson, jenniferwatson@staffordjunction.org, UMW Alum
            Samira Rosensteel, samiralahud@staffordjunction.org
Contact Information: 540-368-0081 PO Box 5405, Fredericksburg, VA 22403

STATE FARM INSURANCE COMPANIES
www.jessieb.sfagentcareers.com
Looking for rising professionals who are seeking a rewarding career in the Financial Services/Insurance industry. State Farm is a stable and progressive company looking for high energy, high performing individuals who aspire to own a community based small business. We are the leader in the auto insurance industry and a Fortune 50 company. Run your own business, be your own boss, lead a team, and earn an outstanding income! Opportunity for training pay, signing bonus, and unmatched support.
Types of Positions: State Farm Agents
Representatives: Jessie Bell, Jessie.bell.u8d2@statefarm.com
Contact Information: 804-379-7027 2700 Polo Parkway, Midlothian, VA 23113

SWIFT
www.swift.com/careers
SWIFT is a member-owned cooperative that provides the communications platform, products and services to connect more than 10,000 banking organizations, securities institutions and corporate customers in 212 countries. SWIFT enables its users to exchange automated, standardized financial information securely and reliably.

Computer Science
Types of Positions: Associate Developer, Associate Test Engineer, Associate Technology Management Specialist
Representatives: Chris Marquardt, chris.marquardt@swift.com
            Matthew Presser, matthew.presser@swift.com, UMW Alum
Contact Information: 703-396-5614 9615 Center Point Lane, Manassas, VA 20110

TECH WIZARDS, INC.
www.tech-wizards.com
Tech Wizards Inc. is a system and software engineering company that combines creativity, engineering and experienced management to provide innovative, high-quality system and software solutions.

Computer Science
Types of Positions: Software Engineer (FT, Entry Level)
Representatives: Kenneth Allwine II, kenneth.allwine@tech-wizards.com, UMW Alum
            Joseph Hoffmann, joseph.hoffmann@tech-wizards.com, UMW Alum
Contact Information: 540-469-4099 17002 Dahlgren Road, King George, VA 22485

TECHNOLOGY SERVICE CORPORATION
www.tsc.com
TSC is an employee owned high technology small business with roughly 350 employees, which had annual revenues of $107M in FY 14. TSC is primarily engaged in supplying engineering research services and specialized hardware to U.S. Government defense
agencies and aerospace contractors. Most of TSC’s efforts are associated with the analysis, design, simulation, fabrication and testing of state of the art sensors and signal processors, including ground-based, ship-based, airborne and space-borne radars.

**Representatives:** Mike Holmes, mike.holmes@tsc.com, UMW Alum
Dan Thomas, dan.thomas@tsc.com
Craig Jennings, craig.jennings@tsc.com

**Contact Information:** 540-644-6839  16543 Commerce Drive, Suite 300, King George, VA 22485

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**TRINITY WIRING SOLUTIONS**

[www.trinitywiringsolutions.com](http://www.trinitywiringsolutions.com)

Founded in 2001, Trinity Wiring & Security Solutions LLC has grown into one of the Mid-Atlantic’s largest Audio-Video Integrators. Our talented and dedicated team is focused on providing exceptional customer service and making sure that our customers’ interests and needs are met in a timely and professional fashion. In 2013, Trinity was named one of CE Pro Magazine’s Top-10 Largest Integrators in the United States. In 2004, Trinity Wiring expanded into residential and commercial security and monitoring services, bringing peace-of-mind to thousands of families throughout the Mid-Atlantic. With a 5-Diamond Award Winning monitoring facility, our customers can feel even more secure and comfortable in their homes and businesses. Trinity offers a wide array of lifestyle services in the areas of burglary, fire and medical protection, health/wellness sustainability and surveillance/access control. Trinity Monitoring has grown into one of SDM Magazine’s Top-100 Security Companies in the United States.

**Types of Positions:** Trinity is currently looking for dedicated, hard-working men/women that have an interest in the sales world.

Their duties would include generating leads, creating meetings, meeting with clients to sell our product.

**Representatives:** Liam Armstrong, liam@trinitywiringsolutions.com
Brendan Armstrong, brendanjr@trinitywiringsolutions.com

**Contact Information:** 703-909-4640  8610 Virginia Meadows Drive, Manassas, VA 20109

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**UNION BANK & TRUST**

[www.bankatunion.com](http://www.bankatunion.com)

Union Bankshares Corporation (NASDAQ: UBSH) is the largest community banking organization based in Virginia and provides full service banking to the Northern, Central, Rappahannock, Tidewater, and Northern Neck regions of Virginia through its bank subsidiary, Union First Market Bank. Union Bank and Trust operates 131 locations in the counties of Albemarle, Caroline, Chesterfield, Essex, Fairfax, Fauquier, Fluvanna, Hanover, Henrico, James City, King George, King William, Lancaster, Loudoun, Nelson, Northumberland, Richmond, Spotsylvania, Stafford, Warren, Washington, Westmoreland, York, and the independent cities of Charlottesville, Colonial Heights, Fredericksburg, Newport News, Richmond, Roanoke, and Williamsburg. Union Investment Services, Inc. provides full brokerage services; Union Mortgage Group, Inc. provides a full line of mortgage products; and Union Insurance Group, LLC offers various lines of insurance products. Union Bank and Trust also owns a non-controlling interest in Johnson Mortgage Company, LLC.

**Representatives:** Renae Hall, renae.hall@bankatunion.com
Sylvia Buffkin, Sylvia.buffkin@bankatunion.com

**Types of Positions:** Part-time and full-time tellers, Seasonal tellers

**Contact Information:** 540-834-1225  10131 Jefferson Davis Highway, Fredericksburg, VA 22407

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**U.S. ARMY DEPARTMENT – ANALYSIS, MODELING, AND SIMULATION PROGRAM**


CP36 is a career program for Department of the Army civilians who work with Analysis, Modeling and Simulation (AM&S). Modeling and simulation is very much ingrained into many of the activities of the Army from Acquisition, Analysis, Operations, Training, Testing, Training and Experimentation The CP 36 Intern Training Program provides a full range of education, training, and developmental opportunities over a 2 year period to develop M&S competencies. Majors: Math, Science, IT, etc.

**Chemistry, Computer Science, Economics, Environmental Science, International Affairs and Political Science, Mathematics, Physics, Psychology**

**Types of Positions:** Full-time Paid Internship positions): Engineers, Operation Research Analysts, IT Specialists, Scientists, Computer Programmers

**Representatives:** Patricia Hughes, patricia.m.hughes8.civ@mail.mil
Raheen Crippen, raheen.v.crippen@mail.mil

**Contact Information:** 703-805-0136  5801 Hurley Road, Building 805, Ft. Belvoir, VA 22060
U.S. MARINE CORPS OFFICER PROGRAMS
www.marines.com/officer
The United States Marine Corps is looking for qualified students to apply for one of the two officer commissioning programs, platoon leaders class and officer candidate course. Upon successful completion of officer candidate school and college degree requirements, students will be offered a commission as a marine officer after graduation.

Types of Positions: Full time for seniors and college graduates. Summer internships for freshman thru junior students with option of accepting full time position after graduation.

Representatives: Devin Claridy, devin.claridy@marines.usmc.mil
Travis Burch, travis.burch@marines.usmc.mil
Michael Taft, Michael.taft@marines.usmc.mil

Contact Information: 757-423-0120    4211 Monarch Way, Suite 101, Norfolk, VA 23508

VERIZON WIRELESS
www.verizonwireless.com/careers
At Verizon, our people are busy changing the world—tackling the toughest challenges in areas like healthcare, energy, public safety, and education. With an outward focus on our customers and integrity at our core, we're creating technology solutions that help businesses optimize their operations, families connect from anywhere, and whole communities leave smaller, greener footprints. The result? Widespread impact on the way people live, work and play across the entire globe. That’s why we need the best and the brightest minds to join our team. People like you—determined to push boundaries, drive real change, and help us create a smarter, better future for all.

Types of Positions: Full Time Retail Sales Representative, Full Time Retail Customer Service Representative, Full Time Retail Operations Specialist

Representatives: Allison Golightly, Allison.golightly@verizon.com

Contact Information: 804-418-7049    4101 Cox Road, Suite 200, Glen Allen, VA 23060

VIRGINIA ASSET MANAGMENET
www.vamllc.com
We provide objective customized solutions to assist individuals, professionals and business owners in reaching their financial goals. We offer a comprehensive line of products and services, as well as diverse financial expertise. From insurance needs to college funding, retirement or estate planning, we’re committed to helping people accomplish their long-term financial objectives.

Types of Positions: Full-time positions

Representatives: Natalie Tomlinson, Natalie.tomlinson@vamllc.com, UMW Alum

Contact Information: 804-327-0435    130 Wylderose Drive, Midlothian, VA 12113

VXL INTERNATIONAL
www.vxenterprises.com
VxL International is a global security services organization specializing in comprehensive critical security solutions. We combine science, intelligence, and experience to provide unique, highly effective security solutions. We specialize in providing long term and contingency operation support, training, tactical and combat medical solutions, and critical logistical support to the U.S. Government and prime contractors.

Business Administration, Computer Science, Economics, English, International Affairs, Political Science, Linguistics, MBA

Types of Positions: Internships

Representatives: Michelle Quinn, michelle.quinn@vxenterprises.com, UMW Alum
Jamie Willoughby, Jamie.willoughby@vxenterprises.com

Contact Information: 540-226-0148    9607 Rapidan Drive, Fredericksburg, VA 22407

WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY/METRO TRANSIT POLICE DEPARTMENT
www.vwmata.com
The Washington Metropolitan Area Transit Authority (Metro) was created by an interstate compact in 1967 to plan, develop, build, finance, and operate a balanced regional transportation system in the national capital area. Metro began building its rail system in 1969, acquired four regional bus systems in 1973, and began operating the first phase of Metrorail in 1976. Today, Metrorail serves 91 stations and has 117 miles of track. Metrobus serves the nation's capital 24 hours a day, seven days a week with 1,500 buses. Metrorail
and Metrobus serve a population of 5 million within a 1,500-square mile jurisdiction. Metro began its paratransit service, MetroAccess, in 1994; it provides about 2.3 million trips per year.

**Types of Positions:** Transit Police Officer  
**Representatives:** Martin Murray, mjmurray@wmata.com  
Officer Brent Boone, bboone@wmata.com  
**Contact Information:** 202-962-1222 600 5th Street, NW, Washington, DC 20001

**WEGMANS FOOD MARKETS, INC.**
www.wegmans.com/careers
Wegmans Food Markets, Inc. is an 85-store supermarket chain with stores in New York, Pennsylvania, New Jersey, Virginia, Maryland, and Massachusetts. The family-owned company, founded in 1916, is recognized as an industry leader and innovator. Wegmans has been named one of the ‘100 Best Companies to Work For’ by FORTUNE magazine for 17 consecutive years. In 2014, Wegmans ranked #12 on the list.  
**Types of Positions:** Part-time and various opportunities  
**Representatives:** Kerry Engelkemier, Kerry.engelkemier@wegmans.com  
**Contact Information:** 540-322-4800 2281 Carl D. Silver Parkway, Fredericksburg, VA 22401

**WIN THE FUTURE, YOUNG AMERICA, INC.**
www.wtfyoungamerica.org
WTF Young America is a nonpartisan, nonprofit organization with a mission to achieve a high, uniform turnout rate among the entire voting age population. To best accomplish this, the organization focuses on encouraging younger generations of voters to participate in elections by changing the U.S. political culture, to make casting a ballot part of a shared community event. Paid, part time summer opportunity to work on changing the American political culture. Are you an active voter? Are you disappointed with the low rates of participation in the 2014 elections, especially by young Americans like you? Don’t despair! Act! Win The Future Young America, a nonprofit, nonpartisan organization with a mission to increase voter turnout, is seeking outgoing, fun-loving and patriotic young Americans to organize Election Day events in communities across Fairfax County, Virginia for the 2015 state election. Qualified applicants will possess good organizational skills, ease with interpersonal encounters, and a strong sense of fun. They should also be committed voters. Work time and place will be flexible over the summer, but holders of these positions will be expected to work on Monday, Nov. 2 and Tuesday, Nov. 3 to oversee the Election Day events they organized over the summer. This is an excellent opportunity for students with summer internships in the D.C. area to supplement their income on a part time basis.  
**Types of Positions:** Paid, part-time summer opportunities  
**Representatives:** Larry Pratt, lhpratt@wtfyoungamerica.org  
**Contact Information:** 571-335-0983 1390 Chain Bridge Road, #400, McLean, VA 22101